

Financial Data Questionnaire

General Information

Date:	Client 1	Client 2
Name		
Date of Birth		
Email		
Phone	Cell	Cell
Employer		
Title		
Social Security Number		
What is the most important issue in your financial life?		

Children

Name	DOB	Current Grade	Desired College	Current Education Funds	Current Annual Savings
				\$	\$
				\$	\$
				\$	\$
				\$	\$

Personal Assets

	Client 1	Client 2	Joint
Savings/Money Market	\$	\$	\$
Home	\$	\$	\$
Second Home	\$	\$	\$
Investment Real Estate	\$	\$	\$

Income & Expenses

	Client 1		Client 2	
Gross Wages	\$		\$	
Self Employment Income	\$		\$	
Rental/Business Income	\$		\$	
Social Security Income	\$		\$	
401k/IRA Annual Contribution	\$		\$	
Roth IRA Annual Contribution	\$		\$	
Annual Gifts Made	\$		\$	
Other Long-Term Savings	\$		\$	

Pension

	Client 1		Client 2	
Annual Pension Benefit	\$		\$	
Age Pension Begins				
Pension COLA?	Yes	No	Yes	No

Liabilities

	Balance	Payment	Years Left	Interest Rate
Mortgage	\$	\$		%
Second Home	\$	\$		%
Home Equity Line of Credit	\$	\$		%
Car Loan	\$	\$		%
Other Debt	\$	\$		%

Life Insurance

	Type*	Insured	Annual Premium	Death Benefit	Beneficiary
Policy 1			\$	\$	
Policy 2			\$	\$	
Policy 3			\$	\$	
Policy 4			\$	\$	

*Term/Whole Life/Universal

Estate Planning

Do you have a will and/or trust set up? Yes No If yes, please provide those documents.

Do you have anyone who may need your financial support? Yes No If yes, please explain:

Do you anticipate receiving an inheritance? Yes Estimated Amount? No

Do you expect to make any significant charitable gifts? Yes No If yes, please explain:

When planning, we use a target life expectancy of 90 years. Based on your health and family history do you anticipate your life expectancy to be:

Much Lower	Somewhat Lower	On Target	Somewhat Higher	Much Higher
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Client 1

Client 2

Additional Questions

Does your employer provide retiree health benefits? Yes No (please explain):

Who does your taxes currently?

Who should be our primary contact during business hours?

How did you hear about us? Referral VFS Website Other
Google NAFFA

Please attach the following documents:

Your most recent tax return (1040, Schedules A-E)
Account statements
Insurance policies or declarations pages
401(k) or work plan investment options
Social Security Statements (www.SSA.gov)
A current financial plan (if you have one)